



# PE Corporate Services

Leading advisors to leading companies

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## **Invites you to participate in the 2018 SAMED salary survey** **An industry specific salary survey available only to SAMED Members organisations**

**Salary survey publication date: 31 October 2018**

This SAMED salary survey - published annually – is specific to remuneration benchmarks and salary trends within the Medical Technology Industry. The salary survey has been published for over 17 years in partnership with SAMED and has become accepted as the most authoritative remuneration reference work available to the South African Medical Technology market.

The salary survey is subsidised by SAMED for the benefit of SAMED members only.

The survey covers approximately 78 positions (across all regions of South Africa) from Junior to Executive positions. Results can be purchased on a national basis for your organisation

Market benchmark salary tables are reported in market quartiles incorporating Basic salary, Guaranteed package (inclusive of Benefits paid) and Total Cost of Employment.

Current and projected salary trends (inclusive of projected increases up to September 2018), together with commentaries pertaining to the South African Medical Technology market, are included.

- Basic salary, guaranteed pay, fringe benefits and annual cost of employment data
- Human Resources policies and practices
- Salary trends
- Salary projections for the next 12 months

Salary tables contain pay and benefit details analysed into pay ranges showing percentiles, as well as averages. The survey includes regional and industry sectors salary data, comparative ratio and employment equity profiles.

P-E Corporate Services SA (Pty) Ltd Registration No. 2005/036966/07

In terms of the B-BBEE Codes of Good Practice, P E Corporate Services is classified as a QSE and has achieved Level 4 B-BBEE status

CEO and MD: M Trollip Executive Chairman: MJR Westcott PJ Havenga G Pansegrouw KH Setzin OT van Schalkwijk (Alt.) JA Yarham

Attached is the contents pages for your convenience.

The survey is available in an on-line Web version and offers an abundance of functionality. For a **free Trial version** of the salary survey go to [www.pecslinx.co.za](http://www.pecslinx.co.za) and click on the **Explore** button. User Name & Password are not required to access the Trial version.

*Hardcopies of the survey / Excel spreadsheet can also be purchased together with the Web version of the survey.*

Attached please find an electronic Order Form for your convenience. Various pricing options follow-

- |                          |          |
|--------------------------|----------|
| ➤ Full Web/online survey | R5370.00 |
| ➤ Hard copy              | R800.00  |
| ➤ Excel spreadsheet      | R1250.00 |

*All prices are exclusive of Vat*

Should you wish to participate in this year's valuable survey, kindly complete the Order Form (top section), and select the versions you require, sign and submit by **Monday 30<sup>th</sup> July 2018 to [rhozelg@pecs.co.za](mailto:rhozelg@pecs.co.za)** in order to secure your participation.

A consultant from PECS will contact you to discuss your requirements and any other clarity which is needed.

**DEIRDRE VAN GREUNEN**

*National Business Development Manager*

*P E Corporate Services SA (Pty) Ltd*