

## Contact

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## Top Skills

Entrepreneurship  
Management  
Business Planning

## Languages

English (Native or Bilingual)  
Afrikaans (Professional Working)  
Northern Sotho (Native or Bilingual)  
Zulu (Full Professional)  
Kiswahili (Limited Working)

# Peter Mehlape

Managing Director at Medtronic  
City of Johannesburg, Gauteng, South Africa

## Summary

Peter currently serves as Managing Director at Medtronic - Southern Africa, a number one global medical technology company headquartered in Dublin.

Over twelve years experience in General Management in large and diverse geographies including Eastern Europe Middle East & Africa. Main areas of focus and strengths include Strategy Formulation and Implementation, Geographic Expansion (new market development), Human Capital Management and Leadership Development as well Business Strategy turnaround. Initiated and led public private partnerships to increase access to health care. Peter, thrives on solving complex business problems and leading multi disciplinary teams to turnaround businesses.

Peter is a humanitarian and an entrepreneur at heart, with future aspirations to embrace a leadership opportunity that will allow him to help improve access to healthcare to as many people as possible (scale) through Shared Value and Entrepreneurial initiatives. I am passionate and optimistic about healthcare opportunities and prospects in Africa.

Created and implemented Shared Value Initiatives across Africa in partnership with Foundation for Innovative New Diagnostics (FIND).

Ten years experience on developing Distributors and Partners across Africa. Developed unique Distributor financing and enterprise development models. Developed and empowered several Distributors across the African continent.

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## Experience

The South African Medical Technology Industry Association  
Chairman  
June 2022 - Present (11 months)

Johannesburg Metropolitan Area

## Medtronic

Managing Director - Southern Africa  
August 2018 - Present (4 years 9 months)  
Johannesburg, Gauteng, South Africa

## American Chamber of Commerce in South Africa

Board Member  
January 2021 - Present (2 years 4 months)  
Johannesburg Metropolitan Area

## BD

12 years 3 months

Regional Director - Global Health - Eastern Europe, Middle East and Africa ( EMA)  
October 2014 - September 2016 (2 years)  
Medical Devices company

General Manager - East and Southern Africa  
October 2010 - September 2014 (4 years)  
Johannesburg and Nairobi

Direct and leader for the entire BD business operations in the region.

Managing Director & Country General Manager  
July 2004 - September 2010 (6 years 3 months)  
General Manager - BD Southern Africa

## BD

Business Manager - Africa  
June 2003 - April 2004 (11 months)  
Johannesburg

## Aventis

Group Sales and Marketing Manager  
January 1999 - May 2003 (4 years 5 months)

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## Education

Bond University

Master of Business Administration (MBA), Marketing/Marketing Management,  
General · (2001 - 2002)

University of the Witwatersrand  
Management Advancement Programme, Entrepreneurship and  
Leadership · (1998 - 1998)

Institute for Marketing Management  
IMM, Marketing and Management · (1995 - 1997)